



# Playgroup WA ADVERTISING GUIDE

January – December 2024 Contact: Belinda.Cordova@playgroupwa.com.au

## Why Advertise with Playgroup WA

Playgroup WA is a not-for-profit membership organisation that has been supporting families across Western Australia for over 50 years. Today, thousands of member families with children aged 0-5 years of age enjoy the benefits of playgroup.

Our subscriber database includes over 35,000 email addresses of families throughout WA.

#### Parents who are playgroup members are:

Connected to their community
Looking for the best for their family
Committed to quality play and early intervention and care
Open to advice on parenting

#### Your advertisement will reach:

The household CEO
The decision maker on new purchases, event outings and holiday planning
An audience that is open to hear about new products for their family
Families throughout WA from Esperance to Kununurra.



### **Promotional Reach**



#### **Subscriber Database**

35,000+ Subscribers Avg: Open Rate >25% 7,900 unique opens Avg: Click Rate >3% (400+ clicks) eNews - 1 per month eFlash - 4 per month



#### **Committee Connect**

800+ Committee Members Avg: Open Rate >58% Avg: Click Rate >11% Newsletter - 1 per month



#### Social media

Facebook 20,000+ followers

Instagram 3,800+ followers





### **Advertising Opportunities**





**SOCIAL MEDIA: FACEBOOK & INSTAGRAM** 



**ENEWS** 

**EFLASH** 



**COMMITTEE CONNECT** 



## **Advertising Rate Card**

Platform	Advertisement	Description	Audience	Reach	Publication Timing	Price
Email	eNewsletter eNewsletter (Committee Connect)	Advertisement in our monthly E-Newsletter  Advertisement in our monthly E-Newsletter sent to Playgroup Committee Members	95% women aged 25-44	35,000+ 800	1 <sup>st</sup> week of the month 4 <sup>th</sup> week of the month	\$350 + GST \$200 + GST
Email	eFlash (Solus email)	Targeted email to subscriber database for direct promotion	95% women aged 25-44	35,000+	1 x week Upon availability	\$ 850 + GST
Social Media Facebook & Instagram	Facebook/ Instagram post with copy/links	Advertising post accompanied by links/copy on PGWA's Facebook/Instagr am page scheduled at appropriate times. Link applicable to Facebook only.	95% women aged 25-44	Facebook 20,000+ followers Instagram 3,800+ followers	Upon availability	Available only as a package - see Social Media packages





## Deluxe Package \$1,200

(VALUED AT \$1,600) +GST

Our most comprehensive package guaranteeing reach via our subscriber database combined with social media exposure.

Platform	Platform Advertisement		Frequency	
Email to Database	eNewsletter Advertisement in our eNewsletter	35,000+	1 newsletter	
Email to Database			1 email	
Facebook	Facebook advert with links/copy.	20,000+ followers on Facebook	2 posts	
Instagram	Instagram advert with links/copy.	3,800+ followers on Instagram	2 posts	







## Value Package \$700 (VALUED AT \$850) +GST

Our most popular package combining our widely read E-news with social media exposure.

Platform	Advertisement	Reach	Frequency	
eNewslette  Email to Database Advertisemen  our eNewslette		35,000+	1 newsletter	
Facebook	Facebook Facebook advert with links/copy.		3 posts	
Instagram	Instagram advert with copy (links not applicable)	3,800+ followers on Instagram	3 posts	



# Social Media Package \$600 (VALUED AT \$800) +GST

	I media exposure n.			
Platform	Advertisement	Reach	Frequency	
Facebook	Facebook advert with links/copy. Advert will also be posted on Instagram	20,000+ followers on Facebook	4 posts	
Instagram	Instagram advert with copy (links not applicable)	3,800+ followers on Instagram	4 posts	





# Mini Social Media Package \$300 (VALUED AT \$400) +GST

Budget friendly social medial package.

Platform	Advertisement	Reach	Frequency
Facebook	Facebook advert with links/copy. Advert will also be posted on Instagram	20,000+ followers on Facebook	2 posts
Instagram	Instagram advert with copy (links not applicable)	3,800+ followers on Instagram	2 posts





BELINDA CORDOVA, SENIOR MARKETING OFFICER

Email: Belinda.Cordova@playgroupwa.com.au

Phone: (08) 9228 8088